

2018

ANNUAL

REPORT



**Army Heritage Center
Foundation**
*Telling the Army Story...
one Soldier at a time*



MISSION

To promote the development of the U.S. Army Heritage and Education Center (USAHEC) and its programs and to sustain and enhance the Center's ability to inform and educate the American public on the contributions of Soldiers and the U.S. Army to our Nation.

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Visit our website, www.armyheritage.org for updates on upcoming programs or to sign up for our email updates.

BOARD CHAIR'S MESSAGE

Build - Promote - Enhance



The Board of Directors of the Army Heritage Center Foundation (AHCF), the staff, and I want to thank you for your continued support of Foundation and of the U.S. Army Heritage and Education Center. You allow us to partner with the Army, the U.S. Army War College, and the U.S. Army Heritage and Education Center (USAHEC) staffs to honor Soldiers, preserve their history and heritage, and educate the public on the contributions of our Army and its Soldiers.

The Foundation's focus in the support of the USAHEC remains to build the public components of the campus, promote the facility as a destination, and to enhance USAHEC's programs, collections, and the visitor experience. We could not do this without your support and contributions, and we thank you for your generosity this year.

You, our members, remain the lifeblood of the Foundation and help sustain us. We are pleased so many have joined and we view your membership renewals as voicing confidence in our efforts and our use of your donated funds. We are pleased of our relationship with Members1st Federal Credit Union who serves as an advocate within the Central Pennsylvania region and voices support for their members to join and support the Foundation.

Our donors and sponsors, small and large, allow us to support ongoing and future programs to include construction, outreach, and education. We want to thank each of you who have provided us contribution to support the future construction of the Hall of the American Soldier. Her contribution and the support of our other donors will allow us to complete this next phase of construction that USAHEC needs for additional gallery, educational, and conferencing space.

We also thank regional sponsors who support our special events and programs. We are especially grateful to those that readily supported the construction of an event pavilion on the Army Heritage Trail. This facility, designed to support school age programs and visitors throughout the year, will allow us to extend when programs can occur.

Finally, we ask that you inform others of our efforts and of the value of the U.S. Army Heritage and Education Center. Tell them that they should visit this national resource which is more than a museum or a research center and is free and open to the public. Also ask that they support us. Their support will allow us to enhance "Telling the Army story . . . One Soldier at a time."®

I invite you to read through this annual report to see highlights for our programs for 2018.

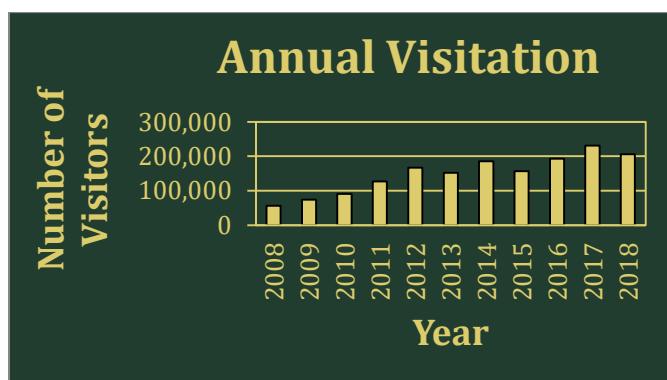
**Robert H. Scales, Jr., Ph.D.
Major General, USA Retired**



USAHEC PROGRAMS

The Foundation would like to highlight some of the 2018 programs and accomplishments of the U.S. Army Heritage and Education Center (USAHEC) that help to **Honor** Soldiers and their Families, **Preserve** their memories, and **Educate** the Army and the American public.

- Onsite displays and exhibits include:
 - *Treasures of USAHEC*
 - The *Soldier Experience Gallery*, including *Courage, Commitment, and Fear: The American Soldier in the Vietnam War*
 - Exhibits in the General of the Army Omar N. Bradley Memorial Art Gallery
 - *Battle Babies, Robert Robison, 99th Infantry Division artwork,*
 - *An American in Paris: War, Soldier Morale, and the YMCA – The Works of Milton Bancroft*
 - *On Patrol – Focusing on Iraq and Afghanistan*
 - *Good-Bye Broadway, Hello France – World War I Exhibit*
 - *A Call to Arms: The Story of the U.S. Army Reserve*
 - The Army Heritage Trail
- Army Heritage Days
- H-STEM educational signage on the Army Heritage Trail (in coordination with the Foundation)
- Academic field trips for more than 2,500 students
- 2,000 onsite researchers and 650 offsite research requests answered and 755,000 website views.
- Visitation of 206,000; Total visitation since opening exceeds 1,740,000
- More than 30 lectures, staff rides, and programs that promoted Officership and Army Professionalism.
- Support to the 43rd Bomb Group Reunion Special Lecture program (in coordination with the Foundation)
- Public Screening of the documentary *Black Hawk Down – The Untold Story* (in coordination with the Foundation)



The Army Heritage Center Foundation continued its efforts in 2018 to advance the development of the U.S. Army Heritage and Education Center (USAHEC), to promote the Center as a tourist destination, and to enhance its programs and outreach. To better support these efforts, the Board of Directors reorganized in November by redefining committee roles and responsibilities. As noted above, the mission of the Foundation remained the same.

Build

The Foundation continued to seek support for the future expansion of the **Hall of the American Soldier** – a 30,000 square foot, \$12 million facility. We worked with both the U.S. Army War College and the USAHEC staffs to validate requirements and design considerations. During the year, we raised slightly more than \$1 million towards the project to expand exhibit, program, and conferencing space.



To maintain momentum of our construction program, the Foundation undertook a smaller project, the construction of an **event pavilion** on the campus, to provide a year-round venue for outside programs. This facility, valued at approximately \$120,000, was the focus of fundraising activities this year. Design work began in October, and construction will take place in 2019.

Promote

The Foundation sustained its efforts to promote USAHEC as a destination for the public, Soldiers, and Veterans. During the year, the Foundation purchased advertising and marketing materials in regional tourism magazines and other media outlets. In support of Army Heritage Days, USAHEC's largest public event, the Foundation again funded advertising campaigns on regional radio stations, in the regional COMCAST television market, and on Facebook. To market USAHEC to the traveling public, the Foundation continued to support a mobile phone app that allows travelers on I-81 to gain information as they travel through the region. To broaden outreach, the Foundation began a weekly e-blast program to promote USAHEC and the Foundation's programs. Finally, the foundation staff continued to support programs and events when federal funds or employees were unavailable.

Enhance

The Foundation also continued efforts to enhance USAHEC and its programs and the study of history.

Special Programs

The Foundation again funded the copyright permissions for public showing of films and served as program lead for two film premieres and special programs -- ***Black Hawk Down – the Untold Story***, which highlighted 2nd Battalion, 14th Infantry's efforts to support the Special Operations forces during the Battle of Mogadishu and ***The Weight of Honor***, a documentary that followed the lives of the caregivers of catastrophically wounded Veterans injured while serving in Iraq and Afghanistan since 2001.



Commemorations and Honoring Veterans

In June, the Foundation again hosted at the U.S. Army Heritage and Education Center the regional **Army Birthday Dinner**. In addition to the cake cutting ceremony, the event included the enlistment of a new seven new Soldiers and a commemorative talk by General Frederick Franks, USA Retired.



Soldiers involved in the Battle of Mogadishu and the efforts of the **Special Operations Warrior Foundation** for their support to the families of fallen Special Operations service members.

In November, the annual **Membership and Recognition Dinner** celebrated our Special Operations Community. The Foundation highlighted the service of **Mike Durant** and **Matt Eversmann**, two



In December, as a special outreach program, the Foundation sponsored **General David Petraeus, USA Retired** for a special evening program that provided a regional audience his perspectives on world events, and challenges and opportunities for the Nation.



Support to ROTC Programs

To prepare future Army officers and their ROTC cadre, the Foundation partnered with selected and specially trained guides at Gettysburg National Military Park to host staff rides. This program, tested this year, is designed to meet U.S. Army Cadet Command's requirement for senior Cadet **staff rides**. The program brings the cadets and school cadre to USAHEC for presentations on the resources that they can draw from the collection to support their units once commissioned and funds specially trained licensed battlefield guides to facilitate and improve the quality of the staff ride experience for the graduating seniors. Full execution of the program began in the spring of 2019.



Enhancing the USAHEC Collection



The Foundation's active role in working with potential donors of artifact, manuscript, and library collections was maintained. The Foundation facilitated more than 275 in-kind donations totaling \$166,281. Major collections acquired include additional manuscript materials related to the service of General Frederick Franks, oral history interviews documenting the

history of 30 Soldiers who served in the 173rd Airborne Brigade in Vietnam, Dorothy Pecora's oral history, a WWII nurse that provided critical medical support at Penig concentration camp, a collection of more than 900 images from Mr. Jim Ottevaere highlighting the Army's horse cavalry history, and more than 500 images of U.S. Soldier art paintings on T-Walls from Iraq and Kuwait.



Foundation Hosted Educational Programs.

The Foundation's education programs continued to enhance USAHEC's mission through the promotion of the study of history, and outreach to students, teachers, and members of the public on a local, regional, and national basis. The major outreach program in 2018 was again the management of the **National History Day in Pennsylvania (NHD in PA)** program. Approximately 12,000 students and 300 teachers throughout Pennsylvania participated. The Foundation provided support to our 12 regional partners and managed the statewide competition in May that engaged more than 1,100 students, teachers, parents, and volunteers in the exploration of history.



As a component of National History Day, the staff also continued its quarterly **Teacher Workshop Program**. The Foundation hosted workshops covering such topics as -- World War I, The National History Day Program, and how to exploit the collections and resources of USAHEC.

For teachers and students unable to visit USAHEC, the Foundation added 4 new **Soldier Stories** to its website. This year, the program highlighted the service of Lionel Pinn a Native American who served in WWII, Korea and Vietnam; Laura May Nell, a WWI Nurse; Anna Nydes, a WWII WAC who served as a transcriber at the Nuremberg Trials; and Dennis O'Connor, a Vietnam Veteran. These and the other 35 stories are available free of charge to those that visit our website.



Throughout the year, the education program expanded its interaction with Veterans. Our partnership with Cumberland Valley High School continued, and we paired 14 students and Veterans who participated in the Veterans Oral History Program.

To commemorate MIA and POW day and to promote improved understanding of military service, the Foundation's **"Walk with a Veteran"** was developed. More than 400 students and 50 Veterans and volunteers participated in this program that was supported by local VFWs and American Legions and funded by Humana



The **Veterans' Café** that brings Veterans of all services and eras together to enjoy a meal and share stories of service continued to grow. This year, 11 Veterans Café programs were conducted throughout Central Pennsylvania involving more than 350 Veterans and their family members.



**THE ARMY HERITAGE CENTER FOUNDATION'S
SOLDIER EXPERIENCE
ADVENTURE CAMP**

AT THE
U.S. ARMY HERITAGE AND EDUCATION CENTER
FOR STUDENTS IN GRADES 7 - 10
8:00 A.M. TO 4:30 P.M.,
MONDAY THROUGH FRIDAY

CHALLENGING, FUN,
EDUCATIONAL

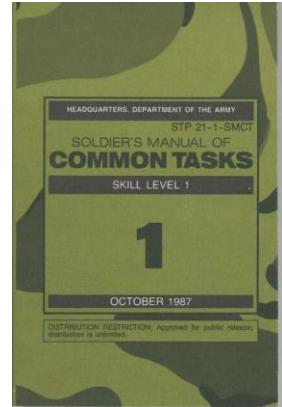
DATES:
SESSION 1: July 9 - 12, 2019
SESSION 2: July 22 - 26, 2019
SESSION 3: August 5 - 9, 2019

LOCATION:
U.S. Army Heritage and Education Center
300 Soldiers Creek
Carlisle, PA 17013

TUITION: \$300 PER CAMPER PER SESSION
(INCLUDES DAILY LUNCH AND SNACK)
TO REGISTER, PLEASE CONTACT:
JEFF HAWK
EDIRECTOR@ARMYHERITAGE.ORG
717-256-1102

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THIS PROGRAM IS NOT FUNDED, SPONSORED, OR MANAGED BY THE U.S. ARMY.

Finally, to engage students busy throughout the summer and to expose them to some of the traditions and life experiences of Soldiers, the Foundation continued its **Military Experience History Camp**. During the two hosted sessions in 2018, campers were exposed to leadership lessons, first aid techniques, and map reading drawn from the 1980 Soldiers Skills Manual.



Support to Visitors



The Foundation's Museum Store once again served as an enhancement to the visitors' experience at USAHEC. The store staff continues to tailor merchandise to the clientele and to support special programs and USAHEC lectures.



Financial Statement

Revenue and Other Support	2016	2017	2018
Contributions	315,074	883,857	1,437,936
Memberships	117,271	108,775	105,976
Campaign Contributions	29,894	16,675	1,973
Grants	39,600	2,000,000	126,889
Interest Income	197	285	401
National History Day	147,521	94,991	88,350
Gift Shop Sales (Net)	61,155	89,416	87,121
Other Income	50,429	45,592	25,474
Change in Value of Trusts Held by Others	1,269	770	0
Total Revenue and Other Support	2,759,797	1,240,361	1,874,120
Expenses	2016	2017	2018
Advertising	3,245	741	1,523
Bank Fees/Grant Expenses	5,626	7,407	16,448
Conferences and Meetings	3,027	7,065	13,148
Contract Services	11,196	12,158	14,373
Contribution to U.S. Army	2,360,782	143,871	170,176
Depreciation	12,132	6,839	5,820
Donor/Member Fulfillment	32,447	37,377	34,046
Dues and Subscriptions	5,047	4,686	2,881
Employee Benefits	16,429	23,099	31,555
Equipment Rental & Maintenance	2,796	7,582	6,742
History Camp Expense	2,085	1,493	3,615
In-Kind Rent	28,475	28,476	28,476
Insurance	18,690	21,415	19,198
Interest	368	4,438	11,072
Licenses and Permits	4,812	4,617	5,397
Miscellaneous	0	9,013	4,939
National History Day ^{Note 1}	60,090	48,911	58,614
Payroll and Taxes	280,325	334,583	342,335
Postage and Printing	12,269	21,692	13,966
Professional Fees	6,794	14,393	16,005
Supplies	7,016	9,828	8,479
Training	825	1,171	1,182
Travel and Entertainment	13,535	17,550	15,935
Utilities	4,022	4,070	4,373
Total Expenses	\$2,894,032	\$772,475	\$830,298

2018 Program Summary

General Programs	Gift Shop	Support to The Army	Management and General	Fundraising	Total
\$317,205	\$93,868	\$214,385	\$102,399	\$102,442	\$830,298

Note 1: Does not include staff salary expenses, which are captured in payroll and taxes.

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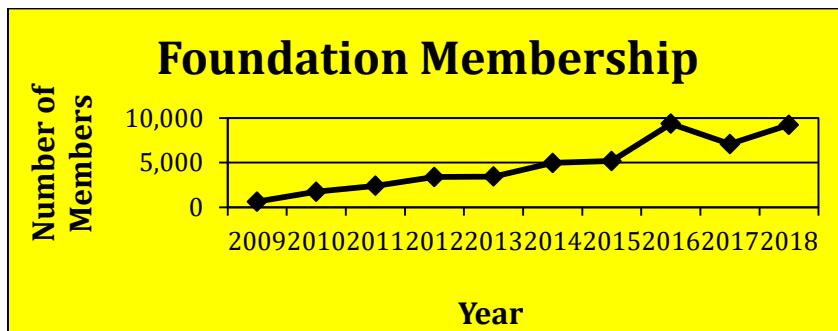
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